Exhibitor Prospectus

46th Annual Health Care Recruitment Conference



Hilton Minneapolis Minneapolis, Minnesota July 28 - 31, 2020

Hilton Minneapolis • Minneapolis, Minnesota July 28 - 31, 2020

Unlock Your Potential as a Health Care Recruiter

The NAHCR 46th Annual Health Care Recruitment Conference is the single most important conference targeted specifically to health care recruiters. By exhibiting at the 46th Annual Health Care Recruitment Conference, you will gain a competitive edge in the health care recruitment industry. Your company will be introduced to approximately 200 health care recruitment professionals in our exhibit hall and throughout the conference. We hope you will be part of this unique experience.

This Exhibitor Prospectus provides details on registering your company as an exhibitor, as well as the numerous ways your company can increase its message to health care recruiters with our sponsorship and advertising opportunities. These sponsorship and advertising opportunities present valuable exposure and incentive to extend your reach to these professionals.

Thank you for your support of NAHCR and we look forward to seeing you in Minneapolis in July.

Important Deadlines

MAY 8:

Early bird discount for exhibit space

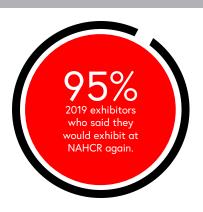
JUNE 19:

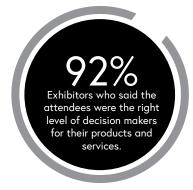
Advertisement artwork due, company description for final program due, deadline to submit exhibit and sponsorship application

JULY 1:

Hotel cut-off date for room reservations

Attendee and Fxhibitor Statistics







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Add Your Name to the List of Companies That Exhibit at NACHR

Advantage RN AHSA American Health Information Management Association (AHIMA) AppVault** Asurint Ava Healthcare** B.E. Smith, Inc. **Bayard Advertising** Beyond.com BlueSky Medical Staffing Software Canadian Travel Nurses CareerArc CareerBuilder Certiphi Screening, Inc. Checkster, Inc.** **CKR** Interactive Cornerstone on Demand DiversityNursing.com** Doximity eHospitalHire Elsevier Recruitment Solutions ExperienceRN** FocusOne Solutions Fusion Marketing Group** Fusion Medical Staffing** General Information Services (GIS) getTalent gr8 People GroupOne Services Inc. HealthCareerCenter.com HealthcareSource HealthJobs.com HiredNurses.com** HireRight** HireVue Indeed** InfoMart Joveo Katon Direct**

LEAN Human Capital, LLC

LocumsMart

Lucidity Direct**

Marketing DATA Interactive Medefis, Inc.** MedJobCafe.com Millenia Medical Staffing Monster Worldwide, Inc. Montage** Morgan Hunter HealthSearch NAS Recruitment Communications** National Student Nurses' Association **NHS Solutions** Nomad Health Nurse.com** Nurses Lounge, Inc. Pacific Search Partners PageUp **Paradox** Positive Promotions PracticeMatch PreCheck** Qualivis** RIVS Video Interviewing Shaker Recruitment Advertising & Communications** ShiftWise Simply Hired SkillSurvey, Inc.** **SLACK Incorporated** Springer Publishing Sterling Talent Solutions Symphony Talent Talent Plus TalentWise, Inc. Talroo The David Group Healthcare TMP Worldwide Universal Background Screening, Inc.** VISANOW, Inc. Wolters Kluwer Health** Workable Worldwide HealthStaff Solutions Ltd** *Not a comprehensive list

**Denotes a NAHCR Vendor Member

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Exhibitor Information

BOOTH REQUEST & ASSIGNMENTS

NAHCR reserves the right to exercise sole discretion in the acceptance or refusal of exhibit space applications. Booth assignments will not be made until after the deadline date of June 19 and full payment has been received. Booth locations will be assigned at the sole discretion of show management. Placement will be made based on received date contract, electrical needs, and if possible, direct competitors.

AFFILIATE EVENTS

All affiliate events must be approved by NAHCR and must not conflict with Conference events. For more information, contact NAHCR Headquarters at 407-774-7880 or at awitt@kmgnet.com.

OFFICIAL SERVICE CONTRACTOR

Viper Tradeshow Services is the official service contractor for the 46th Annual Health Care Recruitment Conference. Once your booth number has been assigned, your information will be forwarded to Viper Tradeshow Services, and instructions for downloading the Exhibitor Service Kit and online ordering information will be sent to you. All booth services should be ordered from the Viper Tradeshow Services exhibitor kit. These items are not included in your booth rental and may be ordered from Viper.

Furnishings (tables, chairs, wastebaskets, etc.)

Carpeting

Floral

Cleaning

The show color is black and the exhibit hall is carpeted.

The Hilton Minneapolis WILL NOT accept advance direct shipments. ALL EXHIBITOR SHIPMENTS MUST BE SHIPPED IN ADVANCE TO Viper's Warehouse. No show site shipping without permission and a specific appointment with Viper is permitted. Shipment fees to the warehouse include delivery to the convention center, delivery to your booth, storage of empties and return of empties at the close of the event.

Exhibitor Service Kits will be sent by email. Questions regarding material handling, shipping or booth furnishings should be directed to Elena Nulle, Exhibit Coordinator at Viper Tradeshow Services, at 847-426-3100, or at enulle@vipertradeshow.com; www.vipertradeshow.com.

Most booth furnishings may be ordered online, and instructions will be included in the Exhibitor Service Kit. The following services must be ordered and paid for directly through the hotel, using the order forms supplied in the Exhibitor Service Kit: Electrical; Internet; and/or Audio/Visual.

"This show is like coming home for us, so it was great to catch up with everyone."

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Why is it to your advantage to be part of the NAHCR 46th Annual Health Care Recruitment Conference? Exhibiting at the Health Care Recruitment Conference is an outstanding opportunity to market your product and/or services and network with members of NAHCR from around the country! Don't miss out on this networking opportunity!

Exhibit Hall Schedule*

WEDNESDAY, JULY 29

12:00 pm - 5:00 pm Exhibitor Set-Up 5:00 pm - 7:00 pm Exhibit Hall Opening Reception

THURSDAY, JULY 30

8:10 am	– 8:30 am	Vendor Demo 1		
8:40 am	– 9:00 am	Vendor Demo 2		
10:15 am	– 11:15 am	Refreshment Break with Exhibitors		
12:15 pm	– 1:45 pm	Lunch with Exhibitors		
3:00 pm	– 4:00 pm	Refreshment Break with Exhibitors		
4:00 pm		Exhibit Hall Closes and Exhibitors Move		
		Out		
6:00 pm	– 9:00 pm	Gala Awards Cocktail Reception and		
		Dinner**		

FRIDAY, JULY 31

8:10 am - 8:30 am Vendor Demo 3 8:40 am - 9:00 am Vendor Demo 4

Exhibit Fees

This year's NAHCR Exhibit Hall will be a pipe and drape format. Exhibit Fee includes: 8' x 10' booth space, two exhibit hall only registrations, access to all refreshment breaks, exhibit hall opening reception, lunch with exhibitors, and one gala ticket per company; additional tickets provided based on sponsorship level. THIS DOES NOT INCLUDE ELECTRICITY. Additional booth representative passes may be purchased for \$250 per person.

NAHCR Membership Incentive: An institutional membership application is available online for your convenience. Take \$1,000 off the exhibit space fee if you join now! Additionally, members receive one complimentary ticket to the Annual Business Meeting and Luncheon.

Hotel

Cut-off date for hotel reservations is Wednesday, July 1, 2020. Guest rooms are available at the NAHCR discounted rate of \$199 (single/double). Contact the hotel directly by calling 612-376-1000. Request the NAHCR room block to receive the discounted rate.

Hilton Minneapolis 1001 Marquette Ave Minneapolis, MN 55403

Reservations must be received by the hotel prior to July 1, 2020, to guarantee the accommodations of your choice. Reservations made after this date will be confirmed on a space available basis only. When calling the hotel, please be sure to mention the NAHCR Conference room block to receive the reduced rate.

Cancellation Policy

A refund less a \$250.00 processing fee will be available for exhibit space cancellations if received at NAHCR Headquarters by June 19, 2020. No refunds will be available for exhibit space cancellations received after June 19, 2020.

Contact Information

Amy Witt, Meeting Planner, NAHCR Headquarters, 222 S Westmonte Drive, Suite 111, Altamonte Springs, FL 32714; telephone 407-774-7880, fax 407-774-6440, email: awitt@kmgnet.com; www.nahcr.com

Ticket Information

Drink tickets are available for purchase at \$10 per ticket! Exhibitors may purchase additional tickets as a booth giveaway for attendees.

There was a lot of traffic throughout the exhibit hall and the audience seemed truly engaged."

^{*}Tentative schedule, subject to change

^{**}One admission to Gala is included in cost of exhibiting; additional tickets provided based on sponsorship level.

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Gain Valuable Exposure - Become a Conference Sponsor

Titanium Level Sponsor SOLD	SPONSORSHIP INCLUDES: Two complimentary 8' x 10' exhibit booths in prime location of exhibit hall Two additional exhibit hall representatives Four Gala tickets Custom notification alert for sponsored event One complimentary full page advertisement in the Conference Final Program Book Company logo on registration e-flashes, registration website, registration form and confirmation emails Company branding on Registration Desk Company logo on mobile app landing page Extensive recognition as a Titanium Level Sponsor in all print materials and on NAHCR website Verbal acknowledgement at the Opening Session and recognition signage throughout the Conference Acknowledgement of support in association publications
Diamond Level Sponsor \$20,000	Floor Clings (with Company logo) SPONSORSHIP INCLUDES: Two complimentary 8' x 10' exhibit booths in prime location of exhibit hall Two additional exhibit hall representatives Three Gala tickets Custom notification alert for sponsored event One complimentary full page advertisement in the Conference Final Program Book Extensive recognition as a Diamond Level Sponsor in all print materials and on NAHCR website Verbal acknowledgement at the Opening Session and recognition signage throughout the Conference Acknowledgement of support in association publications
Platinum Level Sponsor \$15,000 Four Sponsorships Available	Choose One (1): Wi-Fi Sponsor Exhibit Hall Opening Reception Audio/Visual Sponsor Social Media Sponsor Kick-Off Reception SPONSORSHIP INCLUDES: One complimentary 8' x 10' exhibit booth Two additional exhibit hall representatives Three Gala tickets Custom notification alert for sponsored event One complimentary full-page advertisement in the Conference Final Program Book Extensive recognition as a Platinum Level Sponsor in all print materials and on NAHCR website Verbal acknowledgment at the Opening Session and recognition signage throughout the Conference Acknowledgment of support in association publications
Gold Level Sponsor \$10,000 Five Sponsorships Available	Choose One (1):

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Gain Valuable Exposure - Become a Conference Sponsor

Silver Level Sponsor \$7500 Six Sponsorships Available	Choose One (1):	
Bronze Level Sponsor \$5000	Choose One (1): Conference Pads and Pens (with Company logo) Water Stations Charging Station 1 Refreshment Break (4 available) SPONSORSHIP INCLUDES:	
Seven Sponsorships Available	One complimentary 8' x 10' exhibit booth One Gala ticket Extensive recognition as a Bronze Level Sponsor in all print materials and on NAHCR website Verbal acknowledgment at the Opening Session and recognition signage throughout the Conference	
A La Carte Sponsorships	Benefits: Recognition in the Conference Final Program Book, event signage and product display (if applicable) CHOOSE BELOW: Vendor Demo – First come, first served (limit to one 20-minute session per company) - \$3,000: Thursday 8:10 am – 8:30 am Thursday 8:40 am – 9:00 am - SOLD Friday 8:10 am – 8:30 am Friday 8:40 am – 9:00 am - SOLD Custom Notification Alert - \$250 (3 available) Custom Banner Advertisement - \$300 (3 available) Registration Packet Flyer - \$500	

"Q. What did you like about the show? A. EVERYTHING!"

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Sponsor Category				
Platinum Level Sponsor SOLD SOLD				
Diamond Level Sponsor \$20,000	☐ Floor Clings			
Platinum Level Sponsor \$15,000 (choose one)	□ Wi-Fi Sponsor □ Audo/Visual □ Social Media □ Exhibit Hall Opening Reception □ Kick-Off Reception			
Gold Level Sponsor \$10,000 (choose one)	□ Klik & Conference Lanyards □ Gala After-Party □ Keynote Speaker Session (3 available)			
Silver Level Sponsor \$7,500 (choose one)	\$7,500 Gala Seat Drop Gala Emcee Gala Drink Sponsor			
Bronze Level Sponsor \$5,000 (choose one)	\$5,000 1 Refreshment Break (4 available)			
A La Carte Sponsorships	□ Vendor Demo - \$3,000 □ Thursday (8:10 am - 8:30 am) ■ Thursday (8:40 am - 9:00 am) - SOLD □ Friday (8:10 am - 8:30 am) ■ Friday (8:40 am - 9:00 am) - SOLD □ Custom Notification Alert - \$250 (3 available) □ Custom Banner Advertisement - \$300 (3 available) □ Registration Packet Flyer - \$500			
Sponsorship Payment	Sponsorships are offered on a first-come, first-served basis. Complete the sponsorship payment form below and return with payment in full to NAHCR.			
	TOTAL SPONSORSHIP: \$ (Form must be received by June 19, 2020)			
Company:	Contact:			
Address:City/St/Zip:				
Phone:				
Email:				
Method of Payment: □ Enclosed is my c	heck (payable to NAHCR) □ Visa □ MasterCard □ Am Ex			
Card #: Exp. Date: CVV Code:				
	Signature:			
Credit Card Billing Address: 🗖 Same a	s above Address:			
City/St/Zip:				

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Advertise in the 45th Annual Health Care Recruitment Conference On-site Program

Advertising in the on-site program gives your company high visibility during the Conference. For additional information on advertising in the on-site program, please contact Amy Witt at NAHCR Headquarters, 407-774-7880. NAHCR has the right to refuse ad copy. Ink color is at the discretion of the publisher. Copy deadline: June 19, 2020.

ON-SITE PROGRAM ADVERTISING RATES:

r	Outside Back Cover (4-color) 8.25" tall x 5.25" wide; Full Bleed: 8.75" tall x 5.75" wide)	\$2,500.00
r	Inside Front Cover (4-color) 8.25" tall x 5.25" wide; Full Bleed: 8.75" tall x 5.75" wide)	\$2,000.00
r	Inside Back Cover (4-color) 8.25" tall x 5.25" wide; Full Bleed: 8.75" tall x 5.75" wide)	\$2,000.00
r	Full Page (4-color) 7.875" tall x 4.625" wide)	\$1,000.00
r	Half Page (4-color) 4" tall x 5.25" wide)	\$500.00

High-resolution .jpg, .tiff, .eps (fonts converted to outlines), and .pdf files are acceptable. Email the files to Amy Witt at 407-774-7880, awitt@kmgnet.com. Deadline: Electronic files must be submitted by June 19, 2020.

For more information, please contact Amy Witt at 407-774-7880 or awitt@kmgnet.com.				
Company:Contact:				
Address:City/\$t/Zip:				
Phone:				
Email:				
Method of Payment: □ Enclosed is my check (payable to NAHCR) □ Visa □ MasterCard □ Am Ex				
Card #: Exp. Date: CVV Code:				
Name on Card:Signature:				
Credit Card Billing Address: Same as above Address:				
City/St/Zip:				

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of representatives at sponsor level)

Additional Connections

PAYMENT INFORMATION:

\$250

\$25

Lead Retrieval Application

The lead retrieval is powered by our conference mobile app. At the conclusion of the conference you will be able to use the mobile app weblink to download an Excel file listing all the connections you made during the NAHCR Conference.

Quantity: ____

Includes two (2) Connections. (Additional complimentary connections will be added based on number

he NAHCR Lead	Retrieval Payment is a Non-Refundable Transaction.
	For more information, please contact Amy Witt at 407-774-7880 or awitt@kmgnet.com.
Company:	Contact:
Address:	City/St/Zip:
Phone:	
Email:	
Method of Paym	ent: 🗆 Enclosed is my check (payable to NAHCR) 🕒 Visa 🕒 MasterCard 🗇 Am Ex
Amount Charged	l:
Card #:	Exp. Date:CVV Code:
Name on Card: ₋	Signature:
Credit Card Billir	ng Address: □ Same as above Address:
City/St/Zip:	

 $NAHCR \bullet 222 \ S \ Westmonte \ Dr, \#111 \bullet Altamonte \ Springs, FL \ 32714 \bullet 407-774-7880 \bullet Fax: 407-774-6440 \bullet www.nahcr.com \bullet awitt@kmgnet.com \bullet Altamonte \ Springs Altamonte \ Springs$

Exhibitor Space Agreement

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Contact Person for Pre-Show Corresponder	nce:	☐ Onsite ☐ Contact Only	
Address:		·	
City/St/Zip:			
		mail:	
		City/St	
		City/St	
		City/St	
4III kep (3230).	Lilidii	Cily/3i	
area is provided to the Association. If Exhibitor wishes booth, the Exhibitor must obtain a music license to reserves the right to arrange the floor plan however successful traffic flow. The Exhibitor agrees to abide and teardown schedule as arranged by the Associat strikes, or other uncontrollable circumstances, the responsibility for exhibit materials and equipment. No prior or present agreements or representations the parties unless included in this Contract. No mothis Contract shall be valid or binding upon the partiexecuted by the party intended to be bound by it. Authorized Signature:	o do so. The Association necessary to facilitate a by specific exhibit setup tion. In the event of fire, Exhibitor assumes entire s shall be binding upon podification or change in ties unless in writing and	□ Non-Member	
Print Name:Tit	le:	☐ CHECK (Please make check payable to NAHCR)	
Booth locations will be assigned at the sole discretio Placement will be made based on date of received a level of sponsorship, and, if possible, direct competito Competitors: Product or Service displayed:	ontract, electrical needs, ors.	TOTAL ENCLOSED: \$ (Total fee to be paid at time of submission of this contract.) CREDIT CARD: MasterCard Visa Am Ex Amount Charged: \$ Card Number:	
Check here if you are disabled or require special st description of needs. Product/Services Description (35-word limit):	ervices. Attach written	Exp. Date: CVV Code: Cardholder Name:	
Company Website: Trivia Question (Please provide a trivia question regar order to drive traffic directly to your booth): Q: A:	rding your company in	Signature: Credit Card Billing Address: Same as above Address: City/St/Zip: Complete this form and mail with a check or fax with credit card information to: NAHCR Headquarters 222 S Westmonte Dr, Ste. 111 • Altamonte Springs, FL 32714 Phone: 407-774-7880 • Fax: 407-774-6440	
Exhibitors are encouraged to provide door prizes for the	Conference.	Email: awitt@kmgnet.com FOR NAHCR USE ONLY:	
We will donate a door prize: ☐ Yes ☐ No			

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11/19

Exhibitor Rules & Regulations

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- Contract: The following rules and regulations become binding upon acceptance of this contract between the applicant (Exhibitor) and his/her employees and the National Association for Health Care Recruitment (NAHCR), the show sponsor.
- 2. Exhibit Space Description: Packages include one 8' x 10' booth, an ID sign, and two representative name badges. Additional Exhibitor representatives may register at \$250 per person for an exhibit hall only pass. No walls, partitions, signs, or decorations may be erected which will interfere with the general view "down the aisle" or with other exhibits. If your pre-contained Exhibit Unit will not fit in a 8' x 10' space you will be required to purchase a second booth or forego use of the oversized Exhibit Unit.
 - As per NAHCR Rules, all additional charges incurred including but not limited to electrical or internet services, shipping, and security fees are at the Exhibiting Company's expense.
- 3. Space Assignment: Booth locations will be assigned at the sole discretion of show management. Placement will be made based on receipt of payment in full, extent of sponsorship, order in which contracts were received, electrical needs and, if possible, separation of direct competitors. Management reserves the right to arrange the floor plan as necessary to facilitate a successful traffic flow.
- 4. Adherence to Schedule: Exhibitor understands that no move-ins or move-outs will be permitted other than in accordance with the schedule set forth in the schedule of events. In the event that NAHCR incurs additional expenses as a result of Exhibitor's failure to adhere to the move-in/move-out schedule, Exhibitor agrees to reimburse NAHCR for any such additional expenses. It is imperative that booths be properly manned during the posted hours. Booths are subject to modification prior to the Conference to adapt to necessary changes in Conference session times; however, all Exhibitors will receive adequate notice should this be necessary.
- 5. Exhibit Hours and Disclaimer: Exhibit space must be occupied during all exhibit hours of the Annual Conference as posted. This agreement is for the rental of the exhibit space only. NAHCR has not made and does not make any warranty of representation whatsoever, either expressed or implied, including but not limited to (1) the level of attendance at the Annual Conference, (2) the number of meeting attendees who will visit any of the exhibits, or (3) whether any exhibit will be seen by persons having the authority to procure or commit to procure products or services being exhibited.
- 6. Unoccupied Space: NAHCR reserves the right, should any rented booths remain unoccupied after the first hour of the show's opening, to rent or occupy said space. Any person, partnership, or corporation engaging space who shall fail to make payment as herein provided shall thereby and thereupon forfeit all rights in and to the use of assigned space, and NAHCR shall have the right to dispose of such space in such a manner as it may consider to its interest without liability on the part of NAHCR.
- 7. Payments and Refunds: The total amount for exhibit space is due upon reserving of space and signing of the contract. In the event an Exhibitor cancels a contract, NAHCR must be notified in writing for refunds to be made. There will be an \$250.00 administration fee assessed for all cancellations received by June 19, 2020.
- 8. Food Service: NAHCR exhibit package includes tickets for one representative at all social events held during the Conference.
- 9. Noisy and Obnoxious Equipment: The operation of whistles or any objectionable device will not be allowed. After the show opens, noisy and unsightly displays will not be permitted. NAHCR reserves the right to restrict exhibits that may be objectionable or to order the removal of any portion of an exhibit which in the judgment of NAHCR

- is detrimental to or distracts from the general order of the exhibits. If Vendor wishes to have music at his space, the Vendor must obtain a music license to do so.
- 10. Fire and Safety Regulations: In order to comply with local fire ordinance requirements, all decorative material must be flame resistant. No volatile or flammable fluids, substances or materials of any nature prohibited by city fire regulations or insurance carriers may be used in any booth. All local regulations will be strictly enforced and the exhibitor assumes all responsibility for compliance with such regulations. Fire hose cabinets and fire exits must be left accessible and in full view at all times. Vendor agrees to comply with all Americans With Disabilities Act regulations in the design and set up of the exhibit.
- Indemnification and Limitation of Liability: Exhibitor shall assume responsibility for damage to the Site and shall indemnify and hold harmless NAHCR, its employees, agents, officers, and directors and the Site for all liability ensuing from any cause whatsoever, including accidents or injuries to Exhibitor, its agents or employees. Exhibitor assumes full responsibility for any accident, injury or property damage to any person viewing its exhibit where such accident, injury or property damage is caused by negligence of exhibitor, agents or employees. All exhibit materials, equipment, and property of any kind that may be on licensed premises of the Site shall be the SOLE risk of the Exhibitor. In the event any Exhibitor's property is stolen, lost, destroyed or damaged, no part of such loss or damage is to be charged or borne by NAHCR or the Site. In addition, Exhibitor acknowledges that NAHCR and the Site do not maintain insurance covering Exhibitor's property and that it is the sole responsibility of Exhibitor to obtain business interruption and property damages insurance covering such losses by Exhibitor. Proof of insurance must be submitted with space agreement. Reasonable care should be exercised to protect all exhibits.
- 12. Damage to Property: Exhibitors are liable for any damage caused to the building, floor, walls, columns, or to standard booth equipment, or to other Exhibitors' property. Exhibitors must not apply paint, lacquer, adhesive, tape, Velcro, or any other coating to building, columns, floors, or to standard booth equipment.
- 13. Public Policy: Exhibitors are charged with the knowledge of all ordinances and regulations pertaining to taxes, health, fire prevention, customs, and public safety while participating in this show. Compliance with such laws is mandatory for Exhibitors and the responsibility of the Exhibitor.
- 14. Use of Exhibit Space: Exhibitors shall reflect their company's highest standards of professionalism while maintaining their exhibit space during show hours. No Exhibitor shall assign, sublet, or share exhibit space without the written permission of the NAHCR.
- 15. Prizes: We request each Exhibitor donate a gift or gift card to be used as a door prize valued at \$50.00 or more (i.e., gift baskets, books, etc.). Door prize drawings will be held at the agreed upon time during the Conference. Your company will be acknowledged as the provider of the door prize.
- Force Majeure: In the event of fire, strikes, or other uncontrollable circumstances, NAHCR shall determine the amount of exhibit fees to be refunded.
- 17. Pre-Shipping Materials: NAHCR has contracted with a decorating company to provide drayage and exhibit hall decorating. Within a few weeks of receiving your completed Application for Exhibit Space, you will receive an email with shipping instructions and order forms for furnishings, electrical, and audio/visual equipment. Please do not ship your company's exhibit materials directly to the hotel as they do not have space for storage, and there is no guarantee you will receive your materials.